

Grow your business with FleetLink

FleetLink is a consolidated billing and claims repair order authorization tool that offers incentives to Fleet Management Companies (FMCs) for using enrolled dealerships (preferred service locations) for maintenance and repairs.

FleetLink simplifies the process for dealers, making it easier to become a preferred vendor for the FMCs and it streamlines dealer repair order authorization and payments.

Why use FleetLink?

- Join a National Account Program** With FleetLink, dealers can sell more preventative services and increase customer satisfaction with service (RO) history, real-time approval, and an expedited payment process.
- Increase Sales Throughout Fleet Vehicle Lifecycle** Most OEMs only get a small percentage of aftersales fleet business. FleetLink keeps vehicles coming back to dealerships
- Automate Claim Authorization to Maximize Efficiencies** Without a national account and online authorization, processing repairs can take 3-5 times longer. The extra saved time allows dealers to be more efficient and repair more vehicles.
- Reclaim Time with Consolidated Billing** FleetLink helps reduce reconciliation issues which can inundate dealers and take up valuable time.

Benefits	without FleetLink	with FleetLink
One-Stop Shop for FMCs	✗	✓
Training Support	✗	✓
OEM Visibility to Orders	✗	✓
Automated Online Work Authorization	✗	✓
Scalable Solution for FMC Expansion	✗	✓
Centralized Billing	✗	✓
Network of Dealers Under One Program	✗	✓
OEM Parts for Best, Safe, and Proper Repair	✗	✓

FleetLink Explained in Three Steps

OEM creates National Account Program for Preferred Network of Dealers

Dealers enroll to become a Preferred Network Provider for all participating FMCs

FMCs increase efficiencies while ensuring vehicles are repaired properly with OEM parts