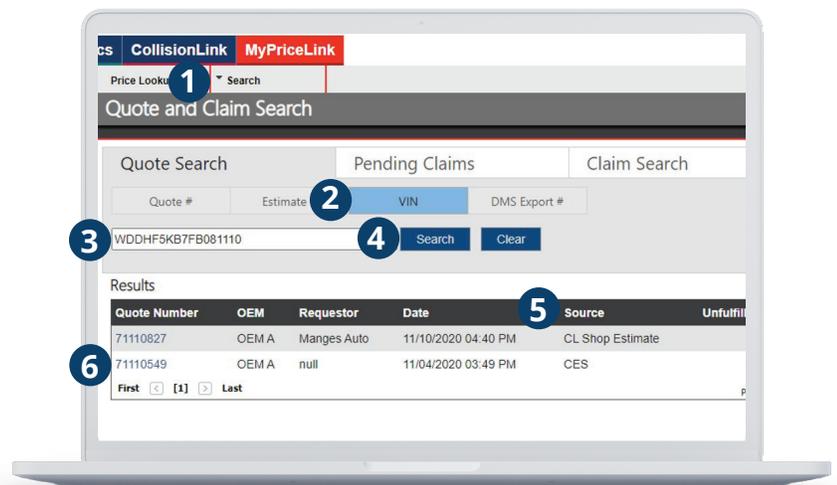




Make Dynamic Pricing the Easy Part

It's easy to use MPL Quotes in OEC® to conquer non-OE parts:

1. Navigate to MyPriceLink > Search > Quote Search:
2. Click on VIN button
3. Enter the last 8 or full VIN
4. Click Search
5. Look for most recent MPL quotes with a source of "CES" or "CL Shop Estimate"
 - CES (Collision Estimating System) creates MPL quote when the shop saves or commits to the estimate. Depending on the insurance carrier, you will be able to see all the OE and non-OE parts and prices from the estimate.
 - The CL Shop Estimate is an unsent CollisionLink Shop order. This will show you all the parts and prices from the estimate (ask your customer to hit Send in CL to bypass using MPL).
6. Click on the Quote Number to open



Conquest opportunities appear in the Upsell Parts section. OEM parts are in the middle section. Make adjustments as needed to sell. Click down arrow to drop the parts to the Order Status section.

Quote Details	Save	Print	Info Center	Cost	UPDATE	MAKE DEFAULT			
Quote Number: 71110827 Requestor: Manges Auto OEM: OEM A VIN: WDDHF5KB7FB081110 Mileage: 116,171 miles Insurance Co: Our Town Insurance DMS Export #: --									
Upsell Parts (2 Remaining)									
Non-OE Part	Type	Qty	OE Part #	Program	Non-OE List Price	List	Sell Price	Reimb	Markup %
AM RT Outer molding	After Market	1	2128851110		\$155.00	\$159.00		\$155.00	63.16 %
1668001110 FENDER	After Market	1	1068801110	ES	\$400.50	\$675.25	\$400.00	\$112.83	11.11 %
OE Parts (4 Remaining)									

Enter Invoice # and Date, click Finalize Order button in the Order Status section, and then Submit in popup window.

