

Incentives
for individual estimators



Set specific goals
from higher management
(ie: X% monthly estimate
\$ increase per estimate/
location)



Monthly/Quarterly
bonuses
paid based on EiQ
increased shop revenue



Cross-location
visits/training sessions
from
**"champion of
product"**
within ORG

Certificates
of accomplishment/
performance reviews



estimateIQ

Proposed
Shop-Driven
Incentive Ideas

**Gift Cards/
Tickets**
for events/etc.



Additional
monthly/annual
PTO



"Shout-Outs"
in monthly
newsletters



Incentives
for locations



Pizza Party
(or catering)



Plaques/Awards
for winning
performance-based
competitions
within ORG



Gift Certificates
**Group outing
events**
**Team-building
exercises**